



Press release December 20, 2013

## **Com Hem acquires Phonera Group's corporate operations**

**Com Hem Holding AB is acquiring Phonera Företag AB, including its subsidiaries, (the "Phonera Telefoni" business area) from Phonera AB (publ). Phonera Företag has Annual sales (2012) of 260 MSEK and serves 58,000 customers. Completion of the acquisition is scheduled for March 31, 2014. Com Hem strengthens with this deal its B2B offering of communication services to the corporate market.**

"Consistent with Com Hem's strategy of actively serving the corporate market, we are pleased to sign the acquisition of Phonera Företag, which will enhance Com Hem's B2B offering. With the acquisition of Phonera's corporate operations, Com Hem is taking the next major step and will become a yet more attractive choice for corporate customers," says Stefan Trampus, Director of Sales and Marketing at Com Hem.

Phonera Företag has a complete corporate portfolio with services such as IP and mobility, which are of critical importance for the communication and efficiency of corporate customers. By combining Phonera Företag's broad portfolio with Com Hems experience in providing real-time services such as television and stable, high-speed broadband of up to 1 Gbit/s throughout Sweden, we will further increase our competitiveness in the corporate market. Com Hem will now offer TV, broadband, telephony to both private and corporate customers.

"We are also pleased that Phonera's CEO, Robert Öjfelth, will continue to manage the operations of Phonera Företag as its President. Öjfelth has held various key positions in the company and, together with its management and employees, has successfully led the company into excellent profitability and turned it into a customer-oriented organization," says Stefan Trampus, Director of Sales and Marketing at Com Hem.

The Phonera brand will continue to exist and operate under Com Hem's administration.

### **For further information, contact:**

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**About PHONERA AB (publ):** The Group focuses on two operations aimed solely at corporate customers and is structured with two business areas – Phonera Telefoni and Availo. Availo is a brand owned by the Phonera Group. Phonera creates profitability and growth by offering cost-efficient and modern communications and server solutions for Telephony, Internet and Hosting. Phonera has approximately 60,000 corporate customers and had sales of SEK 397.8 million in 2012. The Phonera share is traded on the NASDAQ OMX Stockholm, Small Cap. The company has operations in Stockholm, Gothenburg, Malmö, Linköping and Oslo. Further financial information is available at [www.phonera.com](http://www.phonera.com)

**About Com Hem:** Com Hem is one of Sweden's leading suppliers of television, broadband and fixed-telephony. Approximately 38%, nearly 1.79 million, of Sweden's households are connected to Com Hem's network, with access to the market's broadest range of television services. Com Hem offers attractively priced, high-quality and comprehensive services for television, broadband and fixed telephony. The company was established in 1983 and has approximately 950 employees, with its head office in Stockholm, and is controlled by BC partners. For further information, visit: [www.comhem.com](http://www.comhem.com)